

# Europacable Energy Team

Outline & Deliverables

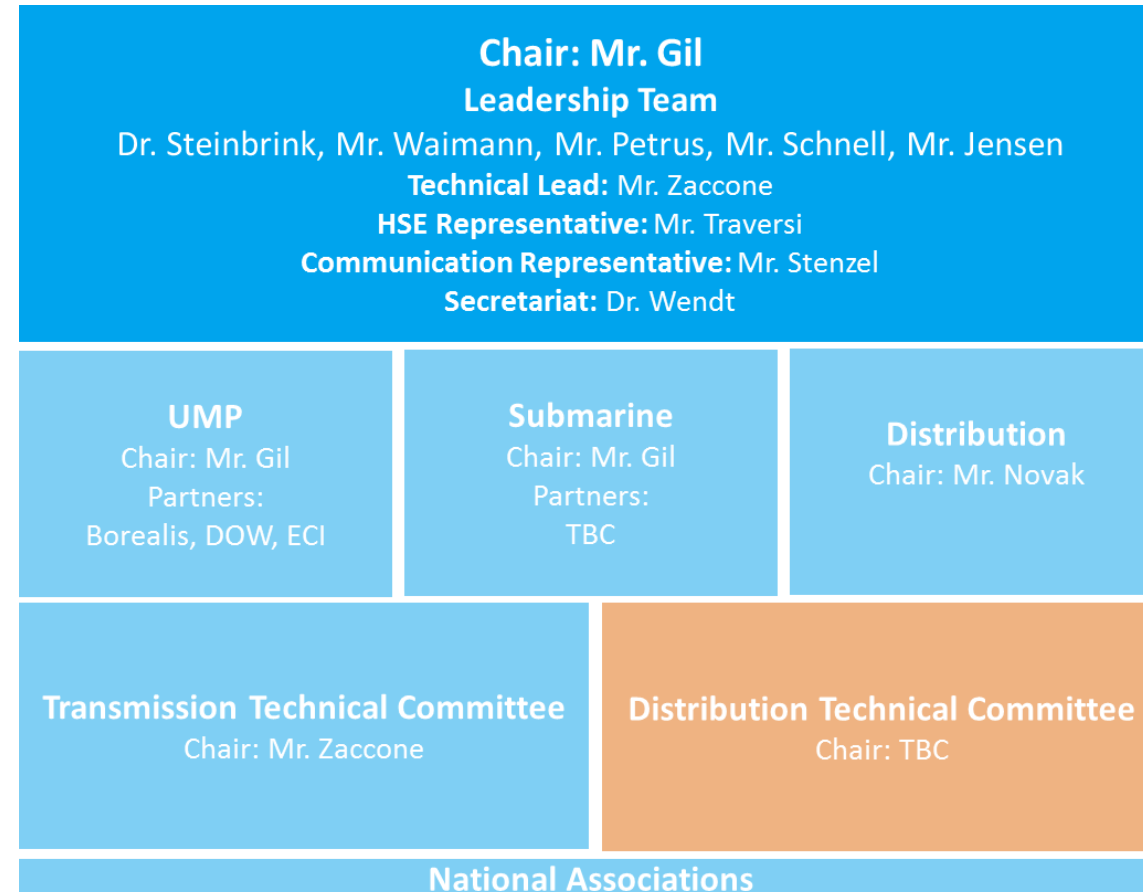
Mr. Raul Gil, Chairman



## Achievements (I) : Reinforced Leadership and Focus

### 1) The new structure is in place

- Leadership Team firmly guiding path forward
- UMP moving forward
- Kickstarting Submarine Team engaging in EU offshore debates
- Launching Distribution Team hence now covering full portfolio
- Re-setting Technical Team supporting our technical & standardisation needs

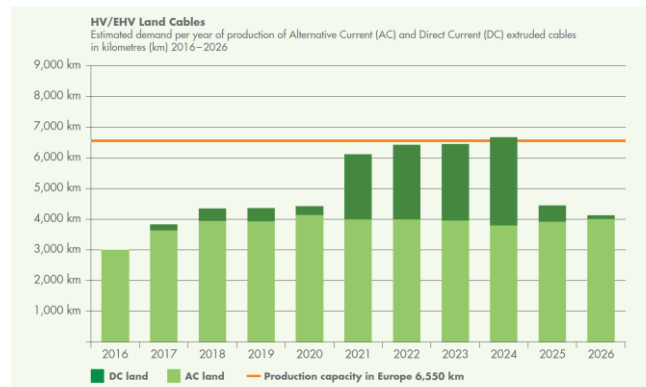


## Achievements (II) : from fighting to co-operation

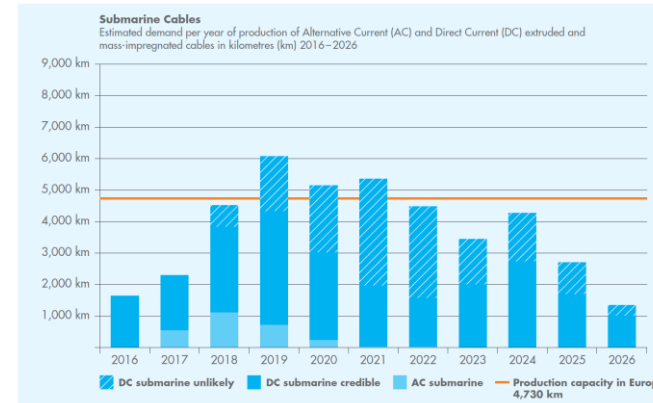
### Capacity & Demand

- Addressed issue at highest level of ENTSO-E and DG Energy
- Now partnering with both to improve the planning and forecasting

Europacable analysis of HV/EHV transmission cables demand in Europe 2016–2026 based on estimated year of production



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### But.... New challenge: HVDC reliability concerns

- Close working relationship with ENTSO-E to tackle concerns they flagged to us

## Achievements (III): more co-operation with other players

Stronger leverage through new partnerships

- ENTSO-E
- T&D Europe: Shaping EU grid policy & raising visibility through joint events
- Outreach with other partners, including
  - WindEurope
  - RGI
  - Friends of the Supergrid



## Challenges

- Involvement of National Associations; only two are actively replicating the UMP at national level
- Increase activity in Brussels. More presence of the Secretariat and the company members.
- Increase Commitment of the team members : quality and time
- Better connection between the technical teams and the business

## Energy Team – Moving forward

### Actions 2017

- Keep momentum in Brussels grid debate:
  - Meeting Sefcovic Cabinet
  - Meeting Sefcovic
  - Infrastructure Forum
  - Grid Day 2017
  - Tackle HVDC reliability issue
- Europacable Submarine Team: start roll out after kick-off mtg
- Get momentum for Europacable Distribution Team
- Seek to improve outreach via National Associations
  - Deep dive IT & UK
  - Wait and see for other interested National Association
- Keep an eye on the anti-globalization wave

*Let's continue Riding the wave!*