



# **PRODUCT SALES and TRADE**

PRA 31300

Insulated Wire & Cable

**2005**

## PRODCOM

PRODCOM stands for PRODUcts of the European COMmunity and is a European Union (EU) wide survey of production mainly for the manufacturing industries and covers around 4,400 products classified to around 250 industries. Companies selected for PRODCOM supply value sales data for the products they manufacture, as well as non-manufacturing income. In addition companies in approximately three quarters of the covered industries supply volume sales data. All figures are now collected annually.

The reports contain data on the sales of UK based manufacturers of individual products covered by the PRODCOM inquiry, and most contain imports and exports data supplied by Customs & Excise (C&E). The data for each industry are shown in a series of three types of tables: Sales and Turnover, Principal Products and Trade and Individual Products. For further information go to [http://www.statistics.gov.uk/downloads/theme\\_commerce/PRODCOM\\_information.pdf](http://www.statistics.gov.uk/downloads/theme_commerce/PRODCOM_information.pdf)

The sample design selects businesses by employment size and industry classification. Additional constraints are built into the sample design with a view to restricting the burden of form filling on smaller businesses. For further methodological information go to [http://www.statistics.gov.uk/downloads/theme\\_commerce/PRODCOM\\_Methodological\\_note.pdf](http://www.statistics.gov.uk/downloads/theme_commerce/PRODCOM_Methodological_note.pdf)

Standard error estimates are also published for most product value estimates. For more information on standard error estimates go to [http://www.statistics.gov.uk/downloads/theme\\_commerce/PRODCOM\\_Quality\\_Measures\\_Explanatory\\_Notes.pdf](http://www.statistics.gov.uk/downloads/theme_commerce/PRODCOM_Quality_Measures_Explanatory_Notes.pdf)

### Symbols used

- S - Suppressed as disclosive
- S\* - Suppressed as disclosive but included in the aggregated for UK Manufacturer Sales of "Other" products in the Sales and Turnover table
- N/A - Data not available
- \* - Not able to provide data due to secondary disclosure, different units of measurement or other technical issues

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# Contents

|  |           |
|--|-----------|
| <b>INDUSTRY SALES AND TURNOVER</b>   | <b>5</b>  |
| <b>INDUSTRY PRINCIPAL PRODUCTS AND TRADE</b>   | <b>6</b>  |
| <b>PCC 31300001</b>  | <b>7</b>  |
| Insulated coaxial cables and other coaxial cables and other coaxial electric conductors for data and control purposes (NOT assembled with connectors)  |           |
| <b>PCC 31300002</b>  | <b>8</b>  |
| Insulated coaxial cables and other coaxial cables and other coaxial electric conductors for data and control purposes, assembled with connectors   |           |
| <b>PCC 31300003</b>  | <b>9</b>  |
| Insulated electric conductors used for telecommunications, for a voltage not exceeding 80V (NOT assembled with connectors) EXCLUDING: - winding wire - coaxial cable and other coaxial electric conductors   |           |
| <b>PCC 31300004</b>  | <b>10</b> |
| Insulated electric conductors used for telecommunications, assembled with connectors, for a voltage not exceeding 80V EXCLUDING: - winding wire - coaxial cable and other coaxial electric conductors  |           |
| <b>PCC 31300005</b>  | <b>11</b> |
| Insulated electric conductors for data and control purposes, for a voltage not exceeding 80V (NOT assembled with connectors) EXCLUDING: - winding wire - coaxial cable and other coaxial electric conductors   |           |
| <b>PCC 31300006</b>  | <b>12</b> |
| Insulated electric conductors for data and control purposes, assembled with connectors, for a voltage not exceeding 80V EXCLUDING: - winding wire - coaxial cable and other coaxial electric conductors - ignition and other wiring sets used in vehicles, aircraft or ships             |           |
| <b>PCC 31300007</b>  | <b>13</b> |
| Insulated electric conductors, for a voltage exceeding 80V but not exceeding 1,000V (NOT assembled with connectors) EXCLUDING: - winding wire - coaxial cable and other coaxial electric conductors  |           |
| <b>PCC 31300008</b>  | <b>14</b> |
| Insulated electric conductors, assembled with connectors, for a voltage exceeding 80V but not exceeding 1,000V EXCLUDING: - winding wire - coaxial cable and other coaxial electric conductors - ignition and other wiring sets used in vehicles, aircraft or ships                      |           |
| <b>PCC 31301130</b>  | <b>15</b> |
| Insulated winding wire lacquered or enamelled  |           |
| <b>PCC 31301150</b>  | <b>16</b> |
| Insulated winding wire INCLUDING: - anodised   |           |
| <b>PCC 31301200 = 31300001 + 31300002</b>  | <b>17</b> |
| Insulated coaxial cables and other coaxial electric conductors for data and control purposes whether or not fitted with connectors   |           |
| <b>PCC 31301330 = 31300003 + 31300004</b>  | <b>18</b> |
| Insulated electric conductors used for telecommunications whether or not fitted with connectors, for a voltage not exceeding 80 V EXCLUDING: - winding wire - coaxial cable and other coaxial electric conductors  |           |
| <b>PCC 31301350 = 31300005 + 31300006</b>  | <b>19</b> |
| Insulated electric conductors for data and control purposes whether or not fitted with connectors, for a voltage not exceeding 80 V EXCLUDING: - winding wire - coaxial cable and other coaxial electric conductors - ignition and other wiring sets used in vehicles, aircraft or ships |           |

|  |           |
|--|-----------|
| <b>PCC 31301370 = 31300007 + 31300008</b>  | <b>20</b> |
| Insulated electric conductors whether or not fitted with connectors, for a voltage exceeding 80V but not exceeding 1,000V EXCLUDING: - winding wire - coaxial cable and other coaxial electric conductors - ignition and other wiring sets used in vehicles, aircraft or ships |           |
| <b>PCC 31301400</b>  | <b>21</b> |
| Insulated electric conductors for a voltage exceeding 1,000V EXCLUDING: - winding wire - coaxial cable and other coaxial electric conductors - ignition and other wiring sets used in vehicles, aircraft or ships  |           |
| <b>PCC 31301500</b>  | <b>22</b> |
| Optical fibre cables made up of individually sheathed fibres whether or not assembled with electric conductors or fitted with connectors   |           |

**INDUSTRY SALES AND TURNOVER****Insulated Wire and Cable - Industry 31300**

This table shows the relationship between the total sales of principal products of the industry and the total turnover of the companies classified to the industry.

Companies are classified to an industry according to their main production activity (principal products). The total turnover of the companies is broken down into non-production activity, split into four main heading, Net Carry-In/Carry-Out and the Total UK Manufacturer Sales of products within this industry.

Carry-In sales are defined as the sales of products classified to an industry which are made by companies classified to other industries. Conversely, Carry-out sales are the sales of products classified to other industries by companies classified to this industry.

| <b>Value £000's</b>   | <b>2002</b>      | <b>2003</b>      | <b>2004</b>      | <b>2005</b>      |
|---|------------------|------------------|------------------|------------------|
| <b>UK MANUFACTURER SALES OF INDIVIDUAL PRODUCTS PUBLISHED FOR THIS INDUSTRY</b><br>(See Note 1 below)                       | <b>781,430</b>   | <b>869,504</b>   | <b>864,768</b>   | <b>747,206</b>   |
| UK MANUFACTURER SALES OF "OTHER" PRODUCTS AND PRODUCTS NOT PUBLISHED FOR THIS INDUSTRY (See Note 2 below)                   | 140,641          | 2,143            | 120,414          | 185,320          |
| <b>TOTAL UK MANUFACTURING SALES OF PRODUCTS IN THIS INDUSTRY</b>  | <b>922,070</b>   | <b>871,648</b>   | <b>985,181</b>   | <b>932,526</b>   |
| <b>PLUS</b>   |                  |                  |                  |                  |
| <b>MERCHANTED GOODS</b><br>(Sales of goods not subjected to any manufacturing process by vendor)                            | 100,376          | 125,739          | 123,375          | 144,180          |
| <b>WORK DONE</b><br>(Work done on materials supplied by customer)   | 5,297            | 7,902            | 11,868           | 11,410           |
| <b>WASTE PRODUCTS</b><br>(Sales of waste products and residues)   | 5,076            | 4,523            | 6,306            | 7,325            |
| <b>ALL OTHER INCOME</b><br>(Derived from provision of services and other non-production activities not elsewhere specified) | 22,995           | 26,379           | 13,527           | 17,827           |
| <b>NET CARRY-IN/CARRY-OUT</b><br>(See Note 3 below)   | 109,620          | 128,041          | 129,638          | 111,540          |
| <b>TOTAL SALES OF BUSINESSES CLASSIFIED TO THIS INDUSTRY</b>  | <b>1,165,435</b> | <b>1,164,232</b> | <b>1,269,895</b> | <b>1,224,809</b> |

1 Data in this series do not contain suppressed data and, therefore, may not be comparable from period to period.

2 "Other" products are those with a sales value of less than twenty five thousand pounds each, which will not have been reported separately. This heading includes any data marked S\*.

3 Carry-Out (Sales of products classified to other industries, but made by businesses classified to this industry) LESS Carry-In (sales of products in this industry, but made by businesses classified to other industries).

**INDUSTRY PRINCIPAL PRODUCTS AND TRADE****Insulated Wire and Cable - Industry 31300**

This table shows the total sales for all principal products for the industry. It includes data on total UK Manufacturer sales, imports exports and derived data for net supply to the UK market, home sales and home production.

The data are given in value terms only.

**Value £000's**

|                              | <b>2002</b>      | <b>2003</b>      | <b>2004</b>      | <b>2005</b>      |
|------------------------------|------------------|------------------|------------------|------------------|
| <b>UK Manufacturer Sales</b> | <b>922,070</b>   | <b>871,648</b>   | <b>985,181</b>   | <b>932,526</b>   |
| Intra EU Exports             | 249,097          | 234,796          | 274,652          | 280,845          |
| Intra EU Imports             | 334,094          | 357,424          | 490,548          | 504,561          |
| Net Balance                  | 84,997           | 122,628          | 215,896          | 223,716          |
| Extra EU Exports             | 225,436          | 293,375          | 258,283          | 227,539          |
| Extra EU Imports             | 387,505          | 392,808          | 389,824          | 419,185          |
| Net Balance                  | 162,069          | 99,433           | 131,541          | 191,646          |
| Total Exports                | 474,533          | 528,171          | 532,935          | 508,384          |
| Total Imports                | 721,599          | 750,232          | 880,372          | 923,746          |
| Net Balance                  | 247,066          | 222,061          | 347,437          | 415,362          |
| <b>UK Net Supply</b>         | <b>1,169,136</b> | <b>1,093,709</b> | <b>1,332,618</b> | <b>1,347,888</b> |

| <b>Export as % of UK Manufacturer Sales</b> | <b>2002</b> | <b>2003</b> | <b>2004</b> | <b>2005</b> |
|---|-------------|-------------|-------------|-------------|
| <b>UK Manufacturer Sales</b>                | <b>100</b>  | <b>100</b>  | <b>100</b>  | <b>100</b>  |
| Intra EU Exports                            | 27.01       | 26.94       | 27.88       | 30.12       |
| Extra EU Exports                            | 24.45       | 33.66       | 26.22       | 24.40       |
| Total Exports                               | 51.46       | 60.59       | 54.10       | 54.52       |
| UK Sales                                    | 48.54       | 39.41       | 45.90       | 45.48       |

| <b>Import as % of UK Net Supply</b> | <b>2002</b> | <b>2003</b> | <b>2004</b> | <b>2005</b> |
|-------------------------------------|-------------|-------------|-------------|-------------|
| <b>UK Net Supply</b>                | <b>100</b>  | <b>100</b>  | <b>100</b>  | <b>100</b>  |
| Intra EU Imports                    | 28.58       | 32.68       | 36.81       | 37.43       |
| Extra EU Imports                    | 33.14       | 35.92       | 29.25       | 31.10       |
| Total Imports                       | 61.72       | 68.60       | 66.06       | 68.53       |
| UK Production                       | 38.28       | 31.40       | 33.94       | 31.47       |

## PCC 31300001

Insulated coaxial cables and other coaxial cables and other coaxial electric conductors for data and control purposes (NOT assembled with connectors)

| Value £000's                 | 2002          | 2003     | 2004          | 2005     |
|------------------------------|---------------|----------|---------------|----------|
| <b>UK Manufacturer Sales</b> | <b>58,970</b> | <b>S</b> | <b>53,340</b> | <b>S</b> |
| Intra EU Exports             | N/A           | N/A      | N/A           | N/A      |
| Intra EU Imports             | N/A           | N/A      | N/A           | N/A      |
| Net Balance                  | *             | *        | *             | *        |
| Extra EU Exports             | N/A           | N/A      | N/A           | N/A      |
| Extra EU Imports             | N/A           | N/A      | N/A           | N/A      |
| Net Balance                  | *             | *        | *             | *        |
| Total Exports                | *             | *        | *             | *        |
| Total Imports                | *             | *        | *             | *        |
| Net Balance                  | *             | *        | *             | *        |
| <b>UK Net Supply</b>         | <b>*</b>      | <b>*</b> | <b>*</b>      | <b>*</b> |
| <b>Volume (Kilometres)</b>   |               |          |               |          |
| <b>UK Manufacturer Sales</b> | <b>S</b>      | <b>S</b> | <b>S</b>      | <b>S</b> |
| Intra EU Exports             | N/A           | N/A      | N/A           | N/A      |
| Intra EU Imports             | N/A           | N/A      | N/A           | N/A      |
| Net Balance                  | *             | *        | *             | *        |
| Extra EU Exports             | N/A           | N/A      | N/A           | N/A      |
| Extra EU Imports             | N/A           | N/A      | N/A           | N/A      |
| Net Balance                  | *             | *        | *             | *        |
| Total Exports                | *             | *        | *             | *        |
| Total Imports                | *             | *        | *             | *        |
| Net Balance                  | *             | *        | *             | *        |
| <b>UK Net Supply</b>         | <b>*</b>      | <b>*</b> | <b>*</b>      | <b>*</b> |
| <b>£ per Kilometre</b>       |               |          |               |          |
| <b>UK Manufacturer Sales</b> | <b>*</b>      | <b>*</b> | <b>*</b>      | <b>*</b> |
| Intra EU Exports             | *             | *        | *             | *        |
| Intra EU Imports             | *             | *        | *             | *        |
| Extra EU Exports             | *             | *        | *             | *        |
| Extra EU Imports             | *             | *        | *             | *        |
| Total Exports                | *             | *        | *             | *        |
| Total Imports                | *             | *        | *             | *        |
| <b>UK Net Supply</b>         | <b>*</b>      | <b>*</b> | <b>*</b>      | <b>*</b> |

## PCC 31300002

Insulated coaxial cables and other coaxial cables and other coaxial electric conductors for data and control purposes, assembled with connectors

| Value £000's                 | 2002          | 2003     | 2004          | 2005           |
|------------------------------|---------------|----------|---------------|----------------|
| <b>UK Manufacturer Sales</b> | <b>44,133</b> | <b>S</b> | <b>55,119</b> | <b>S</b>       |
| Intra EU Exports             | N/A           | N/A      | N/A           | N/A            |
| Intra EU Imports             | N/A           | N/A      | N/A           | N/A            |
| Net Balance                  | *             | *        | *             | *              |
| Extra EU Exports             | N/A           | N/A      | N/A           | N/A            |
| Extra EU Imports             | N/A           | N/A      | N/A           | N/A            |
| Net Balance                  | *             | *        | *             | *              |
| Total Exports                | *             | *        | *             | *              |
| Total Imports                | *             | *        | *             | *              |
| Net Balance                  | *             | *        | *             | *              |
| <b>UK Net Supply</b>         | <b>*</b>      | <b>*</b> | <b>*</b>      | <b>*</b>       |
| <b>Volume (Kilometres)</b>   |               |          |               |                |
| <b>UK Manufacturer Sales</b> | <b>S</b>      | <b>S</b> | <b>S</b>      | <b>103,215</b> |
| Intra EU Exports             | N/A           | N/A      | N/A           | N/A            |
| Intra EU Imports             | N/A           | N/A      | N/A           | N/A            |
| Net Balance                  | *             | *        | *             | *              |
| Extra EU Exports             | N/A           | N/A      | N/A           | N/A            |
| Extra EU Imports             | N/A           | N/A      | N/A           | N/A            |
| Net Balance                  | *             | *        | *             | *              |
| Total Exports                | *             | *        | *             | *              |
| Total Imports                | *             | *        | *             | *              |
| Net Balance                  | *             | *        | *             | *              |
| <b>UK Net Supply</b>         | <b>*</b>      | <b>*</b> | <b>*</b>      | <b>*</b>       |
| <b>£ per Kilometre</b>       |               |          |               |                |
| <b>UK Manufacturer Sales</b> | <b>*</b>      | <b>*</b> | <b>*</b>      | <b>*</b>       |
| Intra EU Exports             | *             | *        | *             | *              |
| Intra EU Imports             | *             | *        | *             | *              |
| Extra EU Exports             | *             | *        | *             | *              |
| Extra EU Imports             | *             | *        | *             | *              |
| Total Exports                | *             | *        | *             | *              |
| Total Imports                | *             | *        | *             | *              |
| <b>UK Net Supply</b>         | <b>*</b>      | <b>*</b> | <b>*</b>      | <b>*</b>       |

## PCC 31300003

Insulated electric conductors used for telecommunications, for a voltage not exceeding 80V (NOT assembled with connectors) EXCLUDING: - winding wire - coaxial cable and other coaxial electric conductors

| Value £000's                 | 2002          | 2003          | 2004          | 2005     |
|------------------------------|---------------|---------------|---------------|----------|
| <b>UK Manufacturer Sales</b> | <b>65,040</b> | <b>64,064</b> | <b>97,080</b> | <b>S</b> |
| Intra EU Exports             | N/A           | N/A           | N/A           | N/A      |
| Intra EU Imports             | N/A           | N/A           | N/A           | N/A      |
| Net Balance                  | *             | *             | *             | *        |
| Extra EU Exports             | N/A           | N/A           | N/A           | N/A      |
| Extra EU Imports             | N/A           | N/A           | N/A           | N/A      |
| Net Balance                  | *             | *             | *             | *        |
| Total Exports                | *             | *             | *             | *        |
| Total Imports                | *             | *             | *             | *        |
| Net Balance                  | *             | *             | *             | *        |
| <b>UK Net Supply</b>         | <b>*</b>      | <b>*</b>      | <b>*</b>      | <b>*</b> |

**Volume (Kilometres)**

| UK Manufacturer Sales | 470,522  | 445,879  | 575,246  | S        |
|-----------------------|----------|----------|----------|----------|
| Intra EU Exports      | N/A      | N/A      | N/A      | N/A      |
| Intra EU Imports      | N/A      | N/A      | N/A      | N/A      |
| Net Balance           | *        | *        | *        | *        |
| Extra EU Exports      | N/A      | N/A      | N/A      | N/A      |
| Extra EU Imports      | N/A      | N/A      | N/A      | N/A      |
| Net Balance           | *        | *        | *        | *        |
| Total Exports         | *        | *        | *        | *        |
| Total Imports         | *        | *        | *        | *        |
| Net Balance           | *        | *        | *        | *        |
| <b>UK Net Supply</b>  | <b>*</b> | <b>*</b> | <b>*</b> | <b>*</b> |

**£ per Kilometre**

| UK Manufacturer Sales | 138.23   | 143.68   | 168.76   | *        |
|-----------------------|----------|----------|----------|----------|
| Intra EU Exports      | *        | *        | *        | *        |
| Intra EU Imports      | *        | *        | *        | *        |
| Extra EU Exports      | *        | *        | *        | *        |
| Extra EU Imports      | *        | *        | *        | *        |
| Total Exports         | *        | *        | *        | *        |
| Total Imports         | *        | *        | *        | *        |
| <b>UK Net Supply</b>  | <b>*</b> | <b>*</b> | <b>*</b> | <b>*</b> |

## PCC 31300004

Insulated electric conductors used for telecommunications, assembled with connectors, for a voltage not exceeding 80V EXCLUDING: - winding wire - coaxial cable and other coaxial electric conductors

| Value £000's                 | 2002          | 2003          | 2004          | 2005     |
|------------------------------|---------------|---------------|---------------|----------|
| <b>UK Manufacturer Sales</b> | <b>40,623</b> | <b>36,941</b> | <b>23,470</b> | <b>S</b> |
| Intra EU Exports             | N/A           | N/A           | N/A           | N/A      |
| Intra EU Imports             | N/A           | N/A           | N/A           | N/A      |
| Net Balance                  | *             | *             | *             | *        |
| Extra EU Exports             | N/A           | N/A           | N/A           | N/A      |
| Extra EU Imports             | N/A           | N/A           | N/A           | N/A      |
| Net Balance                  | *             | *             | *             | *        |
| Total Exports                | *             | *             | *             | *        |
| Total Imports                | *             | *             | *             | *        |
| Net Balance                  | *             | *             | *             | *        |
| <b>UK Net Supply</b>         | <b>*</b>      | <b>*</b>      | <b>*</b>      | <b>*</b> |

**Volume (Kilometres)**

| UK Manufacturer Sales | 161,141  | 141,298  | 109,724  | S        |
|-----------------------|----------|----------|----------|----------|
| Intra EU Exports      | N/A      | N/A      | N/A      | N/A      |
| Intra EU Imports      | N/A      | N/A      | N/A      | N/A      |
| Net Balance           | *        | *        | *        | *        |
| Extra EU Exports      | N/A      | N/A      | N/A      | N/A      |
| Extra EU Imports      | N/A      | N/A      | N/A      | N/A      |
| Net Balance           | *        | *        | *        | *        |
| Total Exports         | *        | *        | *        | *        |
| Total Imports         | *        | *        | *        | *        |
| Net Balance           | *        | *        | *        | *        |
| <b>UK Net Supply</b>  | <b>*</b> | <b>*</b> | <b>*</b> | <b>*</b> |

**£ per Kilometre**

| UK Manufacturer Sales | 252.10   | 261.44   | 213.90   | *        |
|-----------------------|----------|----------|----------|----------|
| Intra EU Exports      | *        | *        | *        | *        |
| Intra EU Imports      | *        | *        | *        | *        |
| Extra EU Exports      | *        | *        | *        | *        |
| Extra EU Imports      | *        | *        | *        | *        |
| Total Exports         | *        | *        | *        | *        |
| Total Imports         | *        | *        | *        | *        |
| <b>UK Net Supply</b>  | <b>*</b> | <b>*</b> | <b>*</b> | <b>*</b> |

## PCC 31300005

Insulated electric conductors for data and control purposes, for a voltage not exceeding 80V (NOT assembled with connectors) EXCLUDING: - winding wire - coaxial cable and other coaxial electric conductors

| Value £000's                 | 2002          | 2003          | 2004          | 2005          |
|------------------------------|---------------|---------------|---------------|---------------|
| <b>UK Manufacturer Sales</b> | <b>58,666</b> | <b>50,237</b> | <b>83,084</b> | <b>76,175</b> |
| Intra EU Exports             | N/A           | N/A           | N/A           | N/A           |
| Intra EU Imports             | N/A           | N/A           | N/A           | N/A           |
| Net Balance                  | *             | *             | *             | *             |
| Extra EU Exports             | N/A           | N/A           | N/A           | N/A           |
| Extra EU Imports             | N/A           | N/A           | N/A           | N/A           |
| Net Balance                  | *             | *             | *             | *             |
| Total Exports                | *             | *             | *             | *             |
| Total Imports                | *             | *             | *             | *             |
| Net Balance                  | *             | *             | *             | *             |
| <b>UK Net Supply</b>         | <b>*</b>      | <b>*</b>      | <b>*</b>      | <b>*</b>      |

**Volume (Kilometres)**

|                              |                |                |                |               |
|------------------------------|----------------|----------------|----------------|---------------|
| <b>UK Manufacturer Sales</b> | <b>185,581</b> | <b>135,446</b> | <b>145,743</b> | <b>87,806</b> |
| Intra EU Exports             | N/A            | N/A            | N/A            | N/A           |
| Intra EU Imports             | N/A            | N/A            | N/A            | N/A           |
| Net Balance                  | *              | *              | *              | *             |
| Extra EU Exports             | N/A            | N/A            | N/A            | N/A           |
| Extra EU Imports             | N/A            | N/A            | N/A            | N/A           |
| Net Balance                  | *              | *              | *              | *             |
| Total Exports                | *              | *              | *              | *             |
| Total Imports                | *              | *              | *              | *             |
| Net Balance                  | *              | *              | *              | *             |
| <b>UK Net Supply</b>         | <b>*</b>       | <b>*</b>       | <b>*</b>       | <b>*</b>      |

**£ per Kilometre**

|                              |               |               |               |               |
|------------------------------|---------------|---------------|---------------|---------------|
| <b>UK Manufacturer Sales</b> | <b>316.12</b> | <b>370.90</b> | <b>570.07</b> | <b>867.54</b> |
| Intra EU Exports             | *             | *             | *             | *             |
| Intra EU Imports             | *             | *             | *             | *             |
| Extra EU Exports             | *             | *             | *             | *             |
| Extra EU Imports             | *             | *             | *             | *             |
| Total Exports                | *             | *             | *             | *             |
| Total Imports                | *             | *             | *             | *             |
| <b>UK Net Supply</b>         | <b>*</b>      | <b>*</b>      | <b>*</b>      | <b>*</b>      |

## PCC 31300006

Insulated electric conductors for data and control purposes, assembled with connectors, for a voltage not exceeding 80V EXCLUDING: - winding wire - coaxial cable and other coaxial electric conductors - ignition and other wiring sets used in vehicles, aircraft or ships

| Value £000's          | 2002   | 2003   | 2004   | 2005   |
|-----------------------|--------|--------|--------|--------|
| UK Manufacturer Sales | 51,265 | 48,091 | 42,471 | 33,544 |
| Intra EU Exports      | N/A    | N/A    | N/A    | N/A    |
| Intra EU Imports      | N/A    | N/A    | N/A    | N/A    |
| Net Balance           | *      | *      | *      | *      |
| Extra EU Exports      | N/A    | N/A    | N/A    | N/A    |
| Extra EU Imports      | N/A    | N/A    | N/A    | N/A    |
| Net Balance           | *      | *      | *      | *      |
| Total Exports         | *      | *      | *      | *      |
| Total Imports         | *      | *      | *      | *      |
| Net Balance           | *      | *      | *      | *      |
| UK Net Supply         | *      | *      | *      | *      |

## Volume (Kilometres)

|                       |        |        |        |        |
|-----------------------|--------|--------|--------|--------|
| UK Manufacturer Sales | 69,214 | 73,863 | 61,330 | 45,227 |
| Intra EU Exports      | N/A    | N/A    | N/A    | N/A    |
| Intra EU Imports      | N/A    | N/A    | N/A    | N/A    |
| Net Balance           | *      | *      | *      | *      |
| Extra EU Exports      | N/A    | N/A    | N/A    | N/A    |
| Extra EU Imports      | N/A    | N/A    | N/A    | N/A    |
| Net Balance           | *      | *      | *      | *      |
| Total Exports         | *      | *      | *      | *      |
| Total Imports         | *      | *      | *      | *      |
| Net Balance           | *      | *      | *      | *      |
| UK Net Supply         | *      | *      | *      | *      |

## £ per Kilometre

|                       |        |        |        |        |
|-----------------------|--------|--------|--------|--------|
| UK Manufacturer Sales | 740.67 | 651.08 | 692.49 | 741.69 |
| Intra EU Exports      | *      | *      | *      | *      |
| Intra EU Imports      | *      | *      | *      | *      |
| Extra EU Exports      | *      | *      | *      | *      |
| Extra EU Imports      | *      | *      | *      | *      |
| Total Exports         | *      | *      | *      | *      |
| Total Imports         | *      | *      | *      | *      |
| UK Net Supply         | *      | *      | *      | *      |

## PCC 31300007

Insulated electric conductors, for a voltage exceeding 80V but not exceeding 1,000V (NOT assembled with connectors) EXCLUDING: - winding wire - coaxial cable and other coaxial electric conductors

| Value £000's                 | 2002           | 2003           | 2004           | 2005           |
|------------------------------|----------------|----------------|----------------|----------------|
| <b>UK Manufacturer Sales</b> | <b>244,730</b> | <b>269,555</b> | <b>303,165</b> | <b>257,174</b> |
| Intra EU Exports             | N/A            | N/A            | N/A            | N/A            |
| Intra EU Imports             | N/A            | N/A            | N/A            | N/A            |
| Net Balance                  | *              | *              | *              | *              |
| Extra EU Exports             | N/A            | N/A            | N/A            | N/A            |
| Extra EU Imports             | N/A            | N/A            | N/A            | N/A            |
| Net Balance                  | *              | *              | *              | *              |
| Total Exports                | *              | *              | *              | *              |
| Total Imports                | *              | *              | *              | *              |
| Net Balance                  | *              | *              | *              | *              |
| <b>UK Net Supply</b>         | <b>*</b>       | <b>*</b>       | <b>*</b>       | <b>*</b>       |

**Volume (Kilometres)**

|                              |                  |                  |                  |                  |
|------------------------------|------------------|------------------|------------------|------------------|
| <b>UK Manufacturer Sales</b> | <b>1,428,720</b> | <b>1,413,047</b> | <b>1,367,578</b> | <b>1,215,540</b> |
| Intra EU Exports             | N/A              | N/A              | N/A              | N/A              |
| Intra EU Imports             | N/A              | N/A              | N/A              | N/A              |
| Net Balance                  | *                | *                | *                | *                |
| Extra EU Exports             | N/A              | N/A              | N/A              | N/A              |
| Extra EU Imports             | N/A              | N/A              | N/A              | N/A              |
| Net Balance                  | *                | *                | *                | *                |
| Total Exports                | *                | *                | *                | *                |
| Total Imports                | *                | *                | *                | *                |
| Net Balance                  | *                | *                | *                | *                |
| <b>UK Net Supply</b>         | <b>*</b>         | <b>*</b>         | <b>*</b>         | <b>*</b>         |

**£ per Kilometre**

|                              |               |               |               |               |
|------------------------------|---------------|---------------|---------------|---------------|
| <b>UK Manufacturer Sales</b> | <b>171.29</b> | <b>190.76</b> | <b>221.68</b> | <b>211.57</b> |
| Intra EU Exports             | *             | *             | *             | *             |
| Intra EU Imports             | *             | *             | *             | *             |
| Extra EU Exports             | *             | *             | *             | *             |
| Extra EU Imports             | *             | *             | *             | *             |
| Total Exports                | *             | *             | *             | *             |
| Total Imports                | *             | *             | *             | *             |
| <b>UK Net Supply</b>         | <b>*</b>      | <b>*</b>      | <b>*</b>      | <b>*</b>      |

## PCC 31300008

Insulated electric conductors, assembled with connectors, for a voltage exceeding 80V but not exceeding 1,000V  
EXCLUDING: - winding wire - coaxial cable and other coaxial electric conductors - ignition and other wiring sets  
used in vehicles, aircraft or ships

| Value £000's                 | 2002          | 2003          | 2004          | 2005          |
|------------------------------|---------------|---------------|---------------|---------------|
| <b>UK Manufacturer Sales</b> | <b>81,926</b> | <b>65,515</b> | <b>82,537</b> | <b>81,081</b> |
| Intra EU Exports             | N/A           | N/A           | N/A           | N/A           |
| Intra EU Imports             | N/A           | N/A           | N/A           | N/A           |
| Net Balance                  | *             | *             | *             | *             |
| Extra EU Exports             | N/A           | N/A           | N/A           | N/A           |
| Extra EU Imports             | N/A           | N/A           | N/A           | N/A           |
| Net Balance                  | *             | *             | *             | *             |
| Total Exports                | *             | *             | *             | *             |
| Total Imports                | *             | *             | *             | *             |
| Net Balance                  | *             | *             | *             | *             |
| <b>UK Net Supply</b>         | <b>*</b>      | <b>*</b>      | <b>*</b>      | <b>*</b>      |

## Volume (Kilometres)

| UK Manufacturer Sales | 200,510  | 170,783  | 229,197  | 316,889  |
|-----------------------|----------|----------|----------|----------|
| Intra EU Exports      | N/A      | N/A      | N/A      | N/A      |
| Intra EU Imports      | N/A      | N/A      | N/A      | N/A      |
| Net Balance           | *        | *        | *        | *        |
| Extra EU Exports      | N/A      | N/A      | N/A      | N/A      |
| Extra EU Imports      | N/A      | N/A      | N/A      | N/A      |
| Net Balance           | *        | *        | *        | *        |
| Total Exports         | *        | *        | *        | *        |
| Total Imports         | *        | *        | *        | *        |
| Net Balance           | *        | *        | *        | *        |
| <b>UK Net Supply</b>  | <b>*</b> | <b>*</b> | <b>*</b> | <b>*</b> |

## £ per Kilometre

| UK Manufacturer Sales | 408.59   | 383.62   | 360.12   | 255.86   |
|-----------------------|----------|----------|----------|----------|
| Intra EU Exports      | *        | *        | *        | *        |
| Intra EU Imports      | *        | *        | *        | *        |
| Extra EU Exports      | *        | *        | *        | *        |
| Extra EU Imports      | *        | *        | *        | *        |
| Total Exports         | *        | *        | *        | *        |
| Total Imports         | *        | *        | *        | *        |
| <b>UK Net Supply</b>  | <b>*</b> | <b>*</b> | <b>*</b> | <b>*</b> |

PCC 31301130

CN (85441110 + 85441910)

Insulated winding wire lacquered or enamelled

| Value £000's                 | 2002          | 2003           | 2004           | 2005          |
|------------------------------|---------------|----------------|----------------|---------------|
| <b>UK Manufacturer Sales</b> | <b>29,379</b> | <b>26,259</b>  | <b>34,171</b>  | <b>35,466</b> |
| Intra EU Exports             | 3,929         | 4,260          | 5,475          | 8,614         |
| Intra EU Imports             | 17,235        | 12,096         | 15,790         | 16,519        |
| <b>Net Balance</b>           | <b>13,306</b> | <b>7,836</b>   | <b>10,315</b>  | <b>7,905</b>  |
| Extra EU Exports             | 9,639         | 15,421         | 13,867         | 9,202         |
| Extra EU Imports             | 2,258         | 2,148          | 2,454          | 2,135         |
| <b>Net Balance</b>           | <b>-7,381</b> | <b>-13,273</b> | <b>-11,413</b> | <b>-7,067</b> |
| <b>Total Exports</b>         | <b>13,568</b> | <b>19,681</b>  | <b>19,342</b>  | <b>17,816</b> |
| <b>Total Imports</b>         | <b>19,493</b> | <b>14,244</b>  | <b>18,244</b>  | <b>18,654</b> |
| <b>Net Balance</b>           | <b>5,925</b>  | <b>-5,437</b>  | <b>-1,098</b>  | <b>838</b>    |
| <b>UK Net Supply</b>         | <b>35,304</b> | <b>20,822</b>  | <b>33,073</b>  | <b>36,304</b> |

**Volume (Kilogram)**

|                              |                   |                   |                   |                   |
|------------------------------|-------------------|-------------------|-------------------|-------------------|
| <b>UK Manufacturer Sales</b> | <b>16,803,126</b> | <b>15,547,999</b> | <b>17,275,687</b> | <b>17,056,995</b> |
| Intra EU Exports             | 2,450,133         | 2,533,237         | 2,567,081         | 3,417,923         |
| Intra EU Imports             | 7,510,854         | 6,543,477         | 6,677,205         | 6,385,382         |
| <b>Net Balance</b>           | <b>5,060,721</b>  | <b>4,010,240</b>  | <b>4,110,124</b>  | <b>2,967,459</b>  |
| Extra EU Exports             | 2,318,832         | 3,814,642         | 2,658,627         | 1,991,379         |
| Extra EU Imports             | 590,520           | 497,941           | 422,296           | 455,513           |
| <b>Net Balance</b>           | <b>-1,728,312</b> | <b>-3,316,701</b> | <b>-2,236,331</b> | <b>-1,535,866</b> |
| <b>Total Exports</b>         | <b>4,768,965</b>  | <b>6,347,879</b>  | <b>5,225,708</b>  | <b>5,409,302</b>  |
| <b>Total Imports</b>         | <b>8,101,374</b>  | <b>7,041,418</b>  | <b>7,099,501</b>  | <b>6,840,895</b>  |
| <b>Net Balance</b>           | <b>3,332,409</b>  | <b>693,539</b>    | <b>1,873,793</b>  | <b>1,431,593</b>  |
| <b>UK Net Supply</b>         | <b>20,135,535</b> | <b>16,241,538</b> | <b>19,149,480</b> | <b>18,488,588</b> |

**£ per Kilogram**

|                              |             |             |             |             |
|------------------------------|-------------|-------------|-------------|-------------|
| <b>UK Manufacturer Sales</b> | <b>1.75</b> | <b>1.69</b> | <b>1.98</b> | <b>2.08</b> |
| Intra EU Exports             | 1.60        | 1.68        | 2.13        | 2.52        |
| Intra EU Imports             | 2.29        | 1.85        | 2.36        | 2.59        |
| Extra EU Exports             | 4.16        | 4.04        | 5.22        | 4.62        |
| Extra EU Imports             | 3.82        | 4.31        | 5.81        | 4.69        |
| <b>Total Exports</b>         | <b>2.85</b> | <b>3.10</b> | <b>3.70</b> | <b>3.29</b> |
| <b>Total Imports</b>         | <b>2.41</b> | <b>2.02</b> | <b>2.57</b> | <b>2.73</b> |
| <b>UK Net Supply</b>         | <b>1.75</b> | <b>1.28</b> | <b>1.73</b> | <b>1.96</b> |

PCC 31301150

CN (85441190 + 85441990)

Insulated winding wire INCLUDING: - anodised

| Value £000's                 | 2002          | 2003          | 2004          | 2005          |
|------------------------------|---------------|---------------|---------------|---------------|
| <b>UK Manufacturer Sales</b> | <b>9,223</b>  | <b>11,650</b> | <b>15,686</b> | <b>16,602</b> |
| Intra EU Exports             | 7,582         | 7,412         | 11,198        | 15,294        |
| Intra EU Imports             | 20,789        | 23,178        | 24,320        | 32,018        |
| <b>Net Balance</b>           | <b>13,207</b> | <b>15,766</b> | <b>13,122</b> | <b>16,724</b> |
| Extra EU Exports             | 17,646        | 19,597        | 14,088        | 14,369        |
| Extra EU Imports             | 26,526        | 24,009        | 23,443        | 29,411        |
| <b>Net Balance</b>           | <b>8,880</b>  | <b>4,412</b>  | <b>9,355</b>  | <b>15,042</b> |
| <b>Total Exports</b>         | <b>25,228</b> | <b>27,009</b> | <b>25,286</b> | <b>29,663</b> |
| <b>Total Imports</b>         | <b>47,315</b> | <b>47,187</b> | <b>47,763</b> | <b>61,429</b> |
| <b>Net Balance</b>           | <b>22,087</b> | <b>20,178</b> | <b>22,477</b> | <b>31,766</b> |
| <b>UK Net Supply</b>         | <b>31,310</b> | <b>31,828</b> | <b>38,163</b> | <b>48,368</b> |

**Volume (Kilometres)**

|                              |               |                |                |                |
|------------------------------|---------------|----------------|----------------|----------------|
| <b>UK Manufacturer Sales</b> | <b>82,386</b> | <b>110,098</b> | <b>100,865</b> | <b>110,613</b> |
|------------------------------|---------------|----------------|----------------|----------------|

**Volume (Kilogram)**

|                      |                   |                   |                  |                   |
|----------------------|-------------------|-------------------|------------------|-------------------|
| Intra EU Exports     | 1,236,821         | 608,454           | 1,091,009        | 1,525,295         |
| Intra EU Imports     | 6,036,739         | 3,989,728         | 3,805,628        | 3,073,136         |
| <b>Net Balance</b>   | <b>4,799,918</b>  | <b>3,381,274</b>  | <b>2,714,619</b> | <b>1,547,841</b>  |
| Extra EU Exports     | 3,449,231         | 3,675,934         | 2,300,090        | 2,200,436         |
| Extra EU Imports     | 7,450,268         | 6,670,146         | 5,941,791        | 8,043,484         |
| <b>Net Balance</b>   | <b>4,001,037</b>  | <b>2,994,212</b>  | <b>3,641,701</b> | <b>5,843,048</b>  |
| <b>Total Exports</b> | <b>4,686,052</b>  | <b>4,284,388</b>  | <b>3,391,099</b> | <b>3,725,731</b>  |
| <b>Total Imports</b> | <b>13,487,007</b> | <b>10,659,874</b> | <b>9,747,419</b> | <b>11,116,620</b> |
| <b>Net Balance</b>   | <b>8,800,955</b>  | <b>6,375,486</b>  | <b>6,356,320</b> | <b>7,390,889</b>  |
| <b>UK Net Supply</b> | *                 | *                 | *                | *                 |

**£ per Kilometre/Kilogram**

|                              |               |               |               |               |
|------------------------------|---------------|---------------|---------------|---------------|
| <b>UK Manufacturer Sales</b> | <b>111.94</b> | <b>105.82</b> | <b>155.51</b> | <b>150.09</b> |
| Intra EU Exports             | 6.13          | 12.18         | 10.26         | 10.03         |
| Intra EU Imports             | 3.44          | 5.81          | 6.39          | 10.42         |
| Extra EU Exports             | 5.12          | 5.33          | 6.12          | 6.53          |
| Extra EU Imports             | 3.56          | 3.60          | 3.95          | 3.66          |
| <b>Total Exports</b>         | <b>5.38</b>   | <b>6.30</b>   | <b>7.46</b>   | <b>7.96</b>   |
| <b>Total Imports</b>         | <b>3.51</b>   | <b>4.43</b>   | <b>4.90</b>   | <b>5.53</b>   |
| <b>UK Net Supply</b>         | *             | *             | *             | *             |

PCC 31301200 = 31300001 + 31300002

CN (854420)

Insulated coaxial cables and other coaxial electric conductors for data and control purposes whether or not fitted with connectors

| Value £000's                 | 2002           | 2003           | 2004           | 2005           |
|------------------------------|----------------|----------------|----------------|----------------|
| <b>UK Manufacturer Sales</b> | <b>103,103</b> | <b>98,410</b>  | <b>108,459</b> | <b>81,697</b>  |
| Intra EU Exports             | 43,179         | 36,469         | 40,882         | 39,558         |
| Intra EU Imports             | 18,742         | 18,414         | 20,633         | 24,228         |
| <b>Net Balance</b>           | <b>-24,437</b> | <b>-18,055</b> | <b>-20,249</b> | <b>-15,330</b> |
| Extra EU Exports             | 28,595         | 32,570         | 33,542         | 29,017         |
| Extra EU Imports             | 48,307         | 51,158         | 51,146         | 47,863         |
| <b>Net Balance</b>           | <b>19,712</b>  | <b>18,588</b>  | <b>17,604</b>  | <b>18,846</b>  |
| <b>Total Exports</b>         | <b>71,774</b>  | <b>69,039</b>  | <b>74,424</b>  | <b>68,575</b>  |
| <b>Total Imports</b>         | <b>67,049</b>  | <b>69,572</b>  | <b>71,779</b>  | <b>72,091</b>  |
| <b>Net Balance</b>           | <b>-4,725</b>  | <b>533</b>     | <b>-2,645</b>  | <b>3,516</b>   |
| <b>UK Net Supply</b>         | <b>98,378</b>  | <b>98,943</b>  | <b>105,814</b> | <b>85,213</b>  |

**Volume (Kilometres)**

|                              |                |                |                |          |
|------------------------------|----------------|----------------|----------------|----------|
| <b>UK Manufacturer Sales</b> | <b>443,916</b> | <b>454,524</b> | <b>406,571</b> | <b>S</b> |
|------------------------------|----------------|----------------|----------------|----------|

**Volume (Kilogram)**

|                      |                    |                    |                   |                   |
|----------------------|--------------------|--------------------|-------------------|-------------------|
| Intra EU Exports     | 26,096,021         | 25,295,036         | 7,679,703         | 8,229,170         |
| Intra EU Imports     | 3,281,924          | 2,454,437          | 2,681,700         | 2,755,317         |
| <b>Net Balance</b>   | <b>-22,814,097</b> | <b>-22,840,599</b> | <b>-4,998,003</b> | <b>-5,473,853</b> |
| Extra EU Exports     | 3,841,894          | 3,946,563          | 4,492,915         | 4,568,474         |
| Extra EU Imports     | 18,822,199         | 22,290,192         | 22,666,561        | 18,187,218        |
| <b>Net Balance</b>   | <b>14,980,305</b>  | <b>18,343,629</b>  | <b>18,173,646</b> | <b>13,618,744</b> |
| <b>Total Exports</b> | <b>29,937,915</b>  | <b>29,241,599</b>  | <b>12,172,618</b> | <b>12,797,644</b> |
| <b>Total Imports</b> | <b>22,104,123</b>  | <b>24,744,629</b>  | <b>25,348,261</b> | <b>20,942,535</b> |
| <b>Net Balance</b>   | <b>-7,833,792</b>  | <b>-4,496,970</b>  | <b>13,175,643</b> | <b>8,144,891</b>  |
| <b>UK Net Supply</b> | <b>*</b>           | <b>*</b>           | <b>*</b>          | <b>*</b>          |

**£ per Kilometre/Kilogram**

|                              |               |               |               |             |
|------------------------------|---------------|---------------|---------------|-------------|
| <b>UK Manufacturer Sales</b> | <b>232.26</b> | <b>216.51</b> | <b>266.77</b> | <b>*</b>    |
| Intra EU Exports             | 1.65          | 1.44          | 5.32          | 4.81        |
| Intra EU Imports             | 5.71          | 7.50          | 7.69          | 8.79        |
| Extra EU Exports             | 7.44          | 8.25          | 7.47          | 6.35        |
| Extra EU Imports             | 2.57          | 2.30          | 2.26          | 2.63        |
| <b>Total Exports</b>         | <b>2.40</b>   | <b>2.36</b>   | <b>6.11</b>   | <b>5.36</b> |
| <b>Total Imports</b>         | <b>3.03</b>   | <b>2.81</b>   | <b>2.83</b>   | <b>3.44</b> |
| <b>UK Net Supply</b>         | <b>*</b>      | <b>*</b>      | <b>*</b>      | <b>*</b>    |

PCC 31301330 = 31300003 + 31300004

CN (85444110 + 85444920)

Insulated electric conductors used for telecommunications whether or not fitted with connectors, for a voltage not exceeding 80 V EXCLUDING: - winding wire - coaxial cable and other coaxial electric conductors

| Value £000's                 | 2002           | 2003           | 2004           | 2005           |
|------------------------------|----------------|----------------|----------------|----------------|
| <b>UK Manufacturer Sales</b> | <b>105,663</b> | <b>101,005</b> | <b>120,550</b> | <b>110,089</b> |
| Intra EU Exports             | 21,909         | 16,962         | 27,471         | 25,957         |
| Intra EU Imports             | 22,043         | 28,085         | 81,111         | 27,605         |
| <b>Net Balance</b>           | <b>134</b>     | <b>11,123</b>  | <b>53,640</b>  | <b>1,648</b>   |
| Extra EU Exports             | 14,769         | 13,123         | 13,789         | 10,977         |
| Extra EU Imports             | 29,395         | 32,702         | 44,259         | 49,964         |
| <b>Net Balance</b>           | <b>14,626</b>  | <b>19,579</b>  | <b>30,470</b>  | <b>38,987</b>  |
| <b>Total Exports</b>         | <b>36,678</b>  | <b>30,085</b>  | <b>41,260</b>  | <b>36,934</b>  |
| <b>Total Imports</b>         | <b>51,438</b>  | <b>60,787</b>  | <b>125,370</b> | <b>77,569</b>  |
| <b>Net Balance</b>           | <b>14,760</b>  | <b>30,702</b>  | <b>84,110</b>  | <b>40,635</b>  |
| <b>UK Net Supply</b>         | <b>120,423</b> | <b>131,707</b> | <b>204,660</b> | <b>150,724</b> |

#### Volume (Kilometres)

|                              |                |                |                |                |
|------------------------------|----------------|----------------|----------------|----------------|
| <b>UK Manufacturer Sales</b> | <b>631,663</b> | <b>587,177</b> | <b>684,970</b> | <b>714,611</b> |
|------------------------------|----------------|----------------|----------------|----------------|

#### Volume (Kilogram)

|                      |                   |                   |                   |                   |
|----------------------|-------------------|-------------------|-------------------|-------------------|
| Intra EU Exports     | 5,105,645         | 7,316,830         | 7,642,692         | 6,499,494         |
| Intra EU Imports     | 5,107,510         | 11,498,482        | 12,289,040        | 5,671,898         |
| <b>Net Balance</b>   | <b>1,865</b>      | <b>4,181,652</b>  | <b>4,646,348</b>  | <b>-827,596</b>   |
| Extra EU Exports     | 2,672,946         | 3,283,421         | 2,495,840         | 2,332,950         |
| Extra EU Imports     | 8,136,741         | 9,321,783         | 13,887,806        | 16,082,622        |
| <b>Net Balance</b>   | <b>5,463,795</b>  | <b>6,038,362</b>  | <b>11,391,966</b> | <b>13,749,672</b> |
| <b>Total Exports</b> | <b>7,778,591</b>  | <b>10,600,251</b> | <b>10,138,532</b> | <b>8,832,444</b>  |
| <b>Total Imports</b> | <b>13,244,251</b> | <b>20,820,265</b> | <b>26,176,846</b> | <b>21,754,520</b> |
| <b>Net Balance</b>   | <b>5,465,660</b>  | <b>10,220,014</b> | <b>16,038,314</b> | <b>12,922,076</b> |
| <b>UK Net Supply</b> | <b>*</b>          | <b>*</b>          | <b>*</b>          | <b>*</b>          |

#### £ per Kilometre/Kilogram

|                              |               |               |               |               |
|------------------------------|---------------|---------------|---------------|---------------|
| <b>UK Manufacturer Sales</b> | <b>167.28</b> | <b>172.02</b> | <b>175.99</b> | <b>154.05</b> |
| Intra EU Exports             | 4.29          | 2.32          | 3.59          | 3.99          |
| Intra EU Imports             | 4.32          | 2.44          | 6.60          | 4.87          |
| Extra EU Exports             | 5.53          | 4.00          | 5.52          | 4.71          |
| Extra EU Imports             | 3.61          | 3.51          | 3.19          | 3.11          |
| <b>Total Exports</b>         | <b>4.72</b>   | <b>2.84</b>   | <b>4.07</b>   | <b>4.18</b>   |
| <b>Total Imports</b>         | <b>3.88</b>   | <b>2.92</b>   | <b>4.79</b>   | <b>3.57</b>   |
| <b>UK Net Supply</b>         | <b>*</b>      | <b>*</b>      | <b>*</b>      | <b>*</b>      |

PCC 31301350 = 31300005 + 31300006

CN (85444190 + 85444980)

Insulated electric conductors for data and control purposes whether or not fitted with connectors, for a voltage not exceeding 80 V EXCLUDING: - winding wire - coaxial cable and other coaxial electric conductors - ignition and other wiring sets used in vehicles, aircraft or ships

| Value £000's                 | 2002           | 2003           | 2004           | 2005           |
|------------------------------|----------------|----------------|----------------|----------------|
| <b>UK Manufacturer Sales</b> | <b>109,931</b> | <b>98,328</b>  | <b>125,554</b> | <b>109,719</b> |
| Intra EU Exports             | 46,369         | 46,034         | 53,038         | 52,684         |
| Intra EU Imports             | 33,367         | 35,740         | 51,900         | 44,748         |
| <b>Net Balance</b>           | <b>-13,002</b> | <b>-10,294</b> | <b>-1,138</b>  | <b>-7,936</b>  |
| Extra EU Exports             | 19,112         | 26,783         | 18,290         | 19,200         |
| Extra EU Imports             | 88,376         | 72,280         | 70,062         | 76,778         |
| <b>Net Balance</b>           | <b>69,264</b>  | <b>45,497</b>  | <b>51,772</b>  | <b>57,578</b>  |
| <b>Total Exports</b>         | <b>65,481</b>  | <b>72,817</b>  | <b>71,328</b>  | <b>71,884</b>  |
| <b>Total Imports</b>         | <b>121,743</b> | <b>108,020</b> | <b>121,962</b> | <b>121,526</b> |
| <b>Net Balance</b>           | <b>56,262</b>  | <b>35,203</b>  | <b>50,634</b>  | <b>49,642</b>  |
| <b>UK Net Supply</b>         | <b>166,193</b> | <b>133,531</b> | <b>176,188</b> | <b>159,361</b> |

#### Volume (Kilometres)

|                              |                    |                    |                   |                   |
|------------------------------|--------------------|--------------------|-------------------|-------------------|
| <b>UK Manufacturer Sales</b> | <b>254,795</b>     | <b>209,310</b>     | <b>207,073</b>    | <b>133,032</b>    |
| <b>Volume (Kilogram)</b>     |                    |                    |                   |                   |
| Intra EU Exports             | 47,189,626         | 20,715,021         | 12,106,703        | 10,358,056        |
| Intra EU Imports             | 2,876,267          | 4,995,590          | 7,174,015         | 6,125,025         |
| <b>Net Balance</b>           | <b>-44,313,359</b> | <b>-15,719,431</b> | <b>-4,932,688</b> | <b>-4,233,031</b> |
| Extra EU Exports             | 3,469,060          | 3,199,494          | 3,199,089         | 2,288,315         |
| Extra EU Imports             | 15,337,523         | 17,760,927         | 22,057,699        | 25,453,892        |
| <b>Net Balance</b>           | <b>11,868,463</b>  | <b>14,561,433</b>  | <b>18,858,610</b> | <b>23,165,577</b> |
| <b>Total Exports</b>         | <b>50,658,686</b>  | <b>23,914,515</b>  | <b>15,305,792</b> | <b>12,646,371</b> |
| <b>Total Imports</b>         | <b>18,213,790</b>  | <b>22,756,517</b>  | <b>29,231,714</b> | <b>31,578,917</b> |
| <b>Net Balance</b>           | <b>-32,444,896</b> | <b>-1,157,998</b>  | <b>13,925,922</b> | <b>18,932,546</b> |
| <b>UK Net Supply</b>         | <b>*</b>           | <b>*</b>           | <b>*</b>          | <b>*</b>          |

#### £ per Kilometre/Kilogram

|                              |               |               |               |               |
|------------------------------|---------------|---------------|---------------|---------------|
| <b>UK Manufacturer Sales</b> | <b>431.45</b> | <b>469.77</b> | <b>606.33</b> | <b>824.75</b> |
| Intra EU Exports             | 0.98          | 2.22          | 4.38          | 5.09          |
| Intra EU Imports             | 11.60         | 7.15          | 7.23          | 7.31          |
| Extra EU Exports             | 5.51          | 8.37          | 5.72          | 8.39          |
| Extra EU Imports             | 5.76          | 4.07          | 3.18          | 3.02          |
| <b>Total Exports</b>         | <b>1.29</b>   | <b>3.04</b>   | <b>4.66</b>   | <b>5.68</b>   |
| <b>Total Imports</b>         | <b>6.68</b>   | <b>4.75</b>   | <b>4.17</b>   | <b>3.85</b>   |
| <b>UK Net Supply</b>         | <b>*</b>      | <b>*</b>      | <b>*</b>      | <b>*</b>      |

PCC 31301370 = 31300007 + 31300008

CN (85445)

Insulated electric conductors whether or not fitted with connectors, for a voltage exceeding 80V but not exceeding 1,000V EXCLUDING: - winding wire - coaxial cable and other coaxial electric conductors - ignition and other wiring sets used in vehicles, aircraft or ships

| Value £000's                 | 2002           | 2003           | 2004           | 2005           |
|------------------------------|----------------|----------------|----------------|----------------|
| <b>UK Manufacturer Sales</b> | <b>326,656</b> | <b>335,070</b> | <b>385,703</b> | <b>338,255</b> |
| Intra EU Exports             | 89,677         | 88,755         | 101,722        | 105,088        |
| Intra EU Imports             | 167,923        | 168,462        | 234,555        | 280,570        |
| <b>Net Balance</b>           | <b>78,246</b>  | <b>79,707</b>  | <b>132,833</b> | <b>175,482</b> |
| Extra EU Exports             | 89,131         | 136,399        | 117,358        | 90,842         |
| Extra EU Imports             | 152,184        | 169,327        | 153,272        | 170,455        |
| <b>Net Balance</b>           | <b>63,053</b>  | <b>32,928</b>  | <b>35,914</b>  | <b>79,613</b>  |
| <b>Total Exports</b>         | <b>178,808</b> | <b>225,154</b> | <b>219,080</b> | <b>195,930</b> |
| <b>Total Imports</b>         | <b>320,107</b> | <b>337,789</b> | <b>387,827</b> | <b>451,025</b> |
| <b>Net Balance</b>           | <b>141,299</b> | <b>112,635</b> | <b>168,747</b> | <b>255,095</b> |
| <b>UK Net Supply</b>         | <b>467,955</b> | <b>447,705</b> | <b>554,450</b> | <b>593,350</b> |

**Volume (Kilometres)**

|                              |                  |                  |                  |                  |
|------------------------------|------------------|------------------|------------------|------------------|
| <b>UK Manufacturer Sales</b> | <b>1,629,230</b> | <b>1,583,830</b> | <b>1,596,775</b> | <b>1,532,428</b> |
|------------------------------|------------------|------------------|------------------|------------------|

**Volume (Kilogram)**

|                      |                    |                    |                    |                    |
|----------------------|--------------------|--------------------|--------------------|--------------------|
| Intra EU Exports     | 21,276,655         | 25,235,120         | 29,563,691         | 32,061,633         |
| Intra EU Imports     | 82,084,865         | 80,539,189         | 109,040,433        | 107,609,934        |
| <b>Net Balance</b>   | <b>60,808,210</b>  | <b>55,304,069</b>  | <b>79,476,742</b>  | <b>75,548,301</b>  |
| Extra EU Exports     | 31,095,458         | 35,635,630         | 30,457,972         | 27,716,789         |
| Extra EU Imports     | 67,637,419         | 90,877,407         | 72,888,300         | 72,622,991         |
| <b>Net Balance</b>   | <b>36,541,961</b>  | <b>55,241,777</b>  | <b>42,430,328</b>  | <b>44,906,202</b>  |
| <b>Total Exports</b> | <b>52,372,113</b>  | <b>60,870,750</b>  | <b>60,021,663</b>  | <b>59,778,422</b>  |
| <b>Total Imports</b> | <b>149,722,284</b> | <b>171,416,596</b> | <b>181,928,733</b> | <b>180,232,925</b> |
| <b>Net Balance</b>   | <b>97,350,171</b>  | <b>110,545,846</b> | <b>121,907,070</b> | <b>120,454,503</b> |
| <b>UK Net Supply</b> | <b>*</b>           | <b>*</b>           | <b>*</b>           | <b>*</b>           |

**£ per Kilometre/Kilogram**

|                              |               |               |               |               |
|------------------------------|---------------|---------------|---------------|---------------|
| <b>UK Manufacturer Sales</b> | <b>200.50</b> | <b>211.56</b> | <b>241.55</b> | <b>220.73</b> |
| Intra EU Exports             | 4.21          | 3.52          | 3.44          | 3.28          |
| Intra EU Imports             | 2.05          | 2.09          | 2.15          | 2.61          |
| Extra EU Exports             | 2.87          | 3.83          | 3.85          | 3.28          |
| Extra EU Imports             | 2.25          | 1.86          | 2.10          | 2.35          |
| <b>Total Exports</b>         | <b>3.41</b>   | <b>3.70</b>   | <b>3.65</b>   | <b>3.28</b>   |
| <b>Total Imports</b>         | <b>2.14</b>   | <b>1.97</b>   | <b>2.13</b>   | <b>2.50</b>   |
| <b>UK Net Supply</b>         | <b>*</b>      | <b>*</b>      | <b>*</b>      | <b>*</b>      |

## PCC 31301400

## CN (854460)

Insulated electric conductors for a voltage exceeding 1,000V EXCLUDING: - winding wire - coaxial cable and other coaxial electric conductors - ignition and other wiring sets used in vehicles, aircraft or ships

| Value £000's                 | 2002           | 2003           | 2004           | 2005           |
|------------------------------|----------------|----------------|----------------|----------------|
| <b>UK Manufacturer Sales</b> | <b>S*</b>      | <b>115,505</b> | <b>S*</b>      | <b>S*</b>      |
| Intra EU Exports             | 8,994          | 8,378          | 8,396          | 11,805         |
| Intra EU Imports             | 24,525         | 49,947         | 37,089         | 52,768         |
| <b>Net Balance</b>           | <b>15,531</b>  | <b>41,569</b>  | <b>28,693</b>  | <b>40,963</b>  |
| Extra EU Exports             | 37,000         | 29,547         | 30,294         | 37,419         |
| Extra EU Imports             | 21,839         | 22,550         | 17,486         | 16,633         |
| <b>Net Balance</b>           | <b>-15,161</b> | <b>-6,997</b>  | <b>-12,808</b> | <b>-20,786</b> |
| <b>Total Exports</b>         | <b>45,994</b>  | <b>37,925</b>  | <b>38,690</b>  | <b>49,224</b>  |
| <b>Total Imports</b>         | <b>46,364</b>  | <b>72,497</b>  | <b>54,575</b>  | <b>69,401</b>  |
| <b>Net Balance</b>           | <b>370</b>     | <b>34,572</b>  | <b>15,885</b>  | <b>20,177</b>  |
| <b>UK Net Supply</b>         | <b>*</b>       | <b>150,077</b> | <b>*</b>       | <b>*</b>       |

**Volume (Kilometres)**

|                              |                    |                   |                   |                   |
|------------------------------|--------------------|-------------------|-------------------|-------------------|
| <b>UK Manufacturer Sales</b> | <b>20,666</b>      | <b>19,491</b>     | <b>19,628</b>     | <b>S</b>          |
| <b>Volume (Kilogram)</b>     |                    |                   |                   |                   |
| Intra EU Exports             | 2,364,356          | 2,022,502         | 1,645,659         | 2,434,129         |
| Intra EU Imports             | 10,265,274         | 23,187,436        | 16,534,092        | 18,629,343        |
| <b>Net Balance</b>           | <b>7,900,918</b>   | <b>21,164,934</b> | <b>14,888,433</b> | <b>16,195,214</b> |
| Extra EU Exports             | 13,099,088         | 9,749,277         | 10,915,460        | 11,843,371        |
| Extra EU Imports             | 2,599,248          | 3,922,217         | 2,326,976         | 2,022,574         |
| <b>Net Balance</b>           | <b>-10,499,840</b> | <b>-5,827,060</b> | <b>-8,588,484</b> | <b>-9,820,797</b> |
| <b>Total Exports</b>         | <b>15,463,444</b>  | <b>11,771,779</b> | <b>12,561,119</b> | <b>14,277,500</b> |
| <b>Total Imports</b>         | <b>12,864,522</b>  | <b>27,109,653</b> | <b>18,861,068</b> | <b>20,651,917</b> |
| <b>Net Balance</b>           | <b>-2,598,922</b>  | <b>15,337,874</b> | <b>6,299,949</b>  | <b>6,374,417</b>  |
| <b>UK Net Supply</b>         | <b>*</b>           | <b>*</b>          | <b>*</b>          | <b>*</b>          |

**£ per Kilometre/Kilogram**

|                              |             |                 |             |             |
|------------------------------|-------------|-----------------|-------------|-------------|
| <b>UK Manufacturer Sales</b> | <b>*</b>    | <b>5,925.99</b> | <b>*</b>    | <b>*</b>    |
| Intra EU Exports             | 3.80        | 4.14            | 5.10        | 4.85        |
| Intra EU Imports             | 2.39        | 2.15            | 2.24        | 2.83        |
| Extra EU Exports             | 2.82        | 3.03            | 2.78        | 3.16        |
| Extra EU Imports             | 8.40        | 5.75            | 7.51        | 8.22        |
| <b>Total Exports</b>         | <b>2.97</b> | <b>3.22</b>     | <b>3.08</b> | <b>3.45</b> |
| <b>Total Imports</b>         | <b>3.60</b> | <b>2.67</b>     | <b>2.89</b> | <b>3.36</b> |
| <b>UK Net Supply</b>         | <b>*</b>    | <b>*</b>        | <b>*</b>    | <b>*</b>    |

## PCC 31301500

## CN (854470)

Optical fibre cables made up of individually sheathed fibres whether or not assembled with electric conductors or fitted with connectors

| Value £000's                 | 2002           | 2003          | 2004          | 2005          |
|------------------------------|----------------|---------------|---------------|---------------|
| <b>UK Manufacturer Sales</b> | <b>97,475</b>  | <b>83,276</b> | <b>74,643</b> | <b>55,378</b> |
| Intra EU Exports             | 27,458         | 26,526        | 26,470        | 21,845        |
| Intra EU Imports             | 29,470         | 21,502        | 25,150        | 26,105        |
| Net Balance                  | 2,012          | -5,024        | -1,320        | 4,260         |
| Extra EU Exports             | 9,544          | 19,935        | 17,055        | 16,513        |
| Extra EU Imports             | 18,620         | 18,634        | 27,702        | 25,946        |
| Net Balance                  | 9,076          | -1,301        | 10,647        | 9,433         |
| Total Exports                | 37,002         | 46,461        | 43,525        | 38,358        |
| Total Imports                | 48,090         | 40,136        | 52,852        | 52,051        |
| Net Balance                  | 11,088         | -6,325        | 9,327         | 13,693        |
| <b>UK Net Supply</b>         | <b>108,563</b> | <b>76,951</b> | <b>83,970</b> | <b>69,071</b> |

## Volume (Kilometres)

|                              |               |               |               |               |
|------------------------------|---------------|---------------|---------------|---------------|
| <b>UK Manufacturer Sales</b> | <b>70,680</b> | <b>57,952</b> | <b>53,726</b> | <b>52,900</b> |
| <b>Volume (Kilogram)</b>     |               |               |               |               |
| Intra EU Exports             | 1,181,176     | 1,164,365     | 1,662,490     | 1,295,180     |
| Intra EU Imports             | 798,356       | 1,027,521     | 1,908,026     | 2,188,699     |
| Net Balance                  | -382,820      | -136,844      | 245,536       | 893,519       |
| Extra EU Exports             | 1,018,587     | 2,088,515     | 2,479,451     | 1,369,080     |
| Extra EU Imports             | 1,315,278     | 1,861,377     | 3,780,456     | 1,961,883     |
| Net Balance                  | 296,691       | -227,138      | 1,301,005     | 592,803       |
| Total Exports                | 2,199,763     | 3,252,880     | 4,141,941     | 2,664,260     |
| Total Imports                | 2,113,634     | 2,888,898     | 5,688,482     | 4,150,582     |
| Net Balance                  | -86,129       | -363,982      | 1,546,541     | 1,486,322     |
| <b>UK Net Supply</b>         | *             | *             | *             | *             |

## £ per Kilometre/Kilogram

|                              |                 |                 |                 |                 |
|------------------------------|-----------------|-----------------|-----------------|-----------------|
| <b>UK Manufacturer Sales</b> | <b>1,379.11</b> | <b>1,436.99</b> | <b>1,389.33</b> | <b>1,046.84</b> |
| Intra EU Exports             | 23.25           | 22.78           | 15.92           | 16.87           |
| Intra EU Imports             | 36.91           | 20.93           | 13.18           | 11.93           |
| Extra EU Exports             | 9.37            | 9.55            | 6.88            | 12.06           |
| Extra EU Imports             | 14.16           | 10.01           | 7.33            | 13.23           |
| Total Exports                | 16.82           | 14.28           | 10.51           | 14.40           |
| Total Imports                | 22.75           | 13.89           | 9.29            | 12.54           |
| <b>UK Net Supply</b>         | *               | *               | *               | *               |